



Multicloud Business Solutions are a comprehensive set of Cloud IT solutions that give customers total control over their IT services. With these solutions, customers can run applications and workloads across a combination of public and private clouds within a single simplified, manageable resource. This allows them to leverage the benefits of multiple cloud providers on a platform delivered by a single provider.

Our billing models are simple and flexible, allowing customers to add or reduce processing power, expand storage space and upgrade other features as required. Our solutions make it possible and cost-effective for any business to move into the cloud.

The solution combines Virtual Data Center (VDC) and Microsoft Azure Cloud to bring you a solution tailored to your business needs. This is achieved by planning and evaluating the cloud solution to adapt to new tasks, applications, and workloads, which are consolidated and supported by the largest and most reliable fiber-optic network in the region.

# Build your Multicloud on your terms, with managed and self-managed portfolio options.

### **C&W Azure Managed X86**

A complete, customizable managed solution that runs on Microsoft Azure Cloud. It adapts to the IT needs of each of our clients through its different services, architectures, and affordable financial models. This tailormade agility makes us, not just a provider of services, but an ally in our customers' growth and transformation strategies.

A solution that gives you visibility over your platform while allowing you to take advantage of a full range of cloud benefits. Our Virtual Datacenter is a set of cloud solutions that reliably and securely facilitates the quick and easy deployment of infrastructure resources. The service allows our customers to manage all the resources (CPU, RAM storage, networks, virtual IPs) included in their regional state-of-the-art datacenters – in line with their business needs.

# A Trusted Partner for Successful Business

As the only Tier 1 provider in the Caribbean and one of the few across Latam, we can integrate infrastructures, taking advantage of the Microsoft Cloud, to offer you a multicloud strategy and fully-managed solution that suits your business needs.

C&W Virtual Datacenter also allows our customers to easily predict their costs, use resources more efficiently, and effectively plan the development of projects with flexibility. VDC is ideal for customers who need high performance, robustness, quality and availability for their business applications, as well as their workloads.

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## How we do it

## A True Multicloud Strategy

Simplified IT services from a single service provider, supporting different business needs and different workloads with the right cloud services.

Scalability to optimize operations, allowing you to rapidly scale your IT infrastructure as business needs change, while minimizing the cost of IT infrastructure capacity.

Optimized performance to facilitate the needs of different apps, maximizing the benefits by allowing your organization's applications to run on the appropriate cloud.

An orchestration portal that provides visibility to monitor you cloud usage and costs across multiple platforms.

Adopt and combine the best cloud services for your business with the easy management of complex architectures to support multicloud environments.

### **Visibility into All of Your Resources**

A single service provider with unique contract and billing options to suit every business need. Long term reserved resources and a pay as you go model offer flexibility that allows you to meet, provision for, and manage your IT budget needs.

Local currency and centralized billing from a single service provider allow you to keep up with the increasing demands on your IT resources.

With cost control and operations optimization, our Billing Model ensures that you know exactly where your IT budget is being spent.

# The Best End-to-End Infrastructure Management Team

A team of experts certified in every specific cloud service solution available to support you from end-to-end, including: the sales and presales solution design process, professional migration services, professional installation services and Managed Services.

Security and compliance that meet each customer's security, governance and compliance requirements.

Tier I Level Partnership with Microsoft Azure Cloud.











## What C&W Brings to the Table

## **C&W Azure Managed**

#### **C&W Virtual Datacenter**

Consultative approach to end-to-end solution design, ensuring the architecture allocates different workloads across the Microsoft Azure Cloud.

Flexibility to define your own VDC capacity for your important resources (CPU, RAM, Storage, Public IPs).

Potential extension of your IT resources through quick deployment of mission-critical environments, databases, web applications, or Dev/Test.

Unlimited Data Transfer to and from your VDC using C&W's regional network, which is unmatched by any other service provider.

Managed security, networking, and connectivity resources in Microsoft Azure Cloud.

Advanced networking and security features, security groups and VPN access, console access, VLAN, and an optional dedicated MPLS connection.

Monitoring and reporting

Multiple operating systems to create as many VMs as you need with a configuration suitable for your business. The portal is simple, easy to use and straightforward, with no experience necessary.

24/7 Support

Other configurations are available. Ask your commercial representative for a customized solution package if required.



# Reliable, Efficient, Expert, Innovative







Armed with deep, cross-industry experience and expertise, C&W business can help you manage and achieve your desired outcomes within every step of your cloud journey.

Schedule a call with one of our experts to get started.



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