

CHEAT SHEET

Frontier Anyware



WHAT IS ANYWARE



Frontier AnyWare is our fully-managed, cloud-hosted Unified Communications solution (UCaaS). It provides the features and functionality of a next-generation IP PBX on a shared architecture. Frontier AnyWare is delivered through Mitel's multi-Instance Communications Director (MICD) platform and is hosted on our cloud. The AnyWare service runs in Frontier's geo-redundant data centers, which allows us to configure and provision seats and features when needed, and ensures higher availability and resiliency. We have dedicated resources in our data centers to monitor, support and manage Frontier AnyWare. This enables us to provide more security, greater control, and better performance. We offer access/transport mechanisms and Customer Premise Equipment (IP Phones). We are responsible for selling, installing and providing Tier 1, 2 & 3 technical support. A true one-stop-shop for Hosted Collaboration Services.

OFFER



A Reliable, affordable communication solution, hosted in the cloud, with enterprise-grade collaboration features that provide the flexibility to fit the way our customers' businesses work.

BENEFITS



REDUCED COSTS

Predictable costs with bundling of user licenses with value-added services to save on both OPEX and CAPEX.

FLEXIBILITY

Scale up or down and choose from a variety of IP/analog devices. Alleviate vendor lock-in and guarantee hardware/software upgrades.

UNIFIED MANAGEMENT

Centralized management across multiple sites. Easy to deploy across geographically dispersed locations, facilitating mobile and remote end-users.

SIMPLIFIED INSTALLATION/MAINTENANCE

Less disruptive to implement than other providers and reduced internal IT support requirements, which in turn means lower installation, maintenance and upgrade costs.

BUSINESS CONTINUITY

Hosted in geo-redundant data centers meaning higher availability and resiliency with no on-site critical components

FEATURES

- Internet access (broadband or Ethernet) bundled with AnyWare's collaboration services for a flat fee
- 99.5% uptime
- BYOIA (bring your own internet access) option
- Self-service configuration and monitoring
- Full PBX functionality, above and beyond the 7 SIP standard features
- Advanced Performance analytics
- Audio conferencing and corporate directory
- Voicemail and unified messaging
- Web Fax
- Integration features, giving users a single business tool while providing enhanced communications and collaboration for individuals and teams
- Stateful firewall protection

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WHY FRONTIER ANYWARE

- The only provider to offer an SLA over broadband (99.5%)
- Numerous, enterprise-grade features, customizable to individual businesses

WHY FRONTIER

- 180,000 miles of fiber
- A MEF 2.0 Certified Network
- 3,500+ Datacenter Sites
- Proactive network management 24/7/365.
- 80 years of professional experience and service.

OUR PITCH

Your business demands a reliable, scalable and affordable communications platform to simplify day-to-day collaboration processes and accelerate decision making anywhere. Frontier AnyWare, powered by our Network, and supported by our dedicated staff, is an enterprise-grade collaboration solution, purpose-built for small and medium businesses. It enables teams anywhere to get online and in-sync and transform the way they get things done. Really easy

OUR IDEAL VERTICAL USE CASES (AND BENEFITS FOR EACH)

RETAIL AND BUSINESS SERVICES

For businesses wanting to improve productivity, easier budget management and disaster recovery.

- Unified communications, with the new MiTeam solution, facilitates communications among work groups, customers and suppliers.
- Managed Solution offers a monthly recurring charge to help with budget planning.
- Mitel's geographically redundant data centers offer 99.995% service availability.

HEALTHCARE

For groups needing persistent accessibility, intra-office mobility and work space efficiency.

- Medical practitioners can be connected to the office for improved communications or for afterhours patient coverage.
- Mobile twinning keeps healthcare providers accessible throughout the day on desk of mobile phones.
- The 6900 series phones with Mobile-Link improves intra-office connectivity through Bluetooth pairing of mobile and desk phones.
- Hot Desking provides flexible work stations for doctors, nurses and staff as they change shifts.

EDUCATION

For customers wanting to reduce IT resource requirements, easier budget management and lower costs for intra-building communications.

- The fully-hosted Managed Solution means IT resource requirements are minimized and can focus on other important projects to improve the educational experience for students.
- Managed Solution offers a monthly recurring charge to help with budget planning.
- Internet services support both voice and data, reducing the cost of managing two networks.

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IDEAL CUSTOMER PROFILES

Not sure of your way in? Ask the following questions to find out more about your customers needs and how Frontier AnyWare can provide a solution.

PROBING QUESTIONS

1. What system do you have today? Age? Vendor? Satisfaction?
2. What type of security applications do you run for your voice communications and associated applications today?
3. How do manage your systems today? How much time & manpower is allocated?
4. What disaster recovery and business continuity plans do you have in place?
5. Do you allow employees to integrate their personal devices with your network?
6. Are you currently on a 24/7/365 SLA with your current vendor?
7. Is your business a single location or distributed with branch offices, home and mobile workers?
8. What applications are you running in the cloud today? Salesforce? Office 365? Do you have a cloud strategy?
9. Have you entertained migrating to hosted voice solutions?

